

iMedica Corporation

Contact:	
Name:	Paul Grant
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# of years in business: current brand	11 years; company founded/1998
Product	Patient Relationship Manager
Version (2007 CCHIT minimum)	PRM 2008 SP2
Business Model	Client/Server & ASP
Average time of implementation	To Be Determined: Further Analysis
System Features (all electronic)	
Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes
PRICING	
Software	EHR Physician Lic: \$4250 (Reg: \$5,000); EHR Mid-level Lic: \$2,550 (Reg: \$3,000)
EHR Template Customization	N/A - I Medica is not a template based application
Licensing (per MD, DO, NP, PA)	Per Physician (MD, DO) and Mid-level Provider (NP, PA)
<i>Renewal required?</i>	No
<i># of staff included</i>	Includes all non-clinical staff
Training	\$1,400 per day including travel and expenses
Trainer	Certified trainer is on-site during go-live
Implementation	Custom for each practice
Practice Management Interface	HL-7 PM interfaces are \$3,000
e-Prescribing Interface Setup	\$200 per provider
<i>e-Prescribing Ongoing</i>	Included
Lab Interface Setup	No charge for Labcorp or Quest
<i>Lab Ongoing</i>	\$500 maintenance per year
Radiology Interface Setup	\$6,000 per interface
<i>Radiology Ongoing</i>	\$1,200 maintenance per year
Support	\$50 per month per provider
<i>Frequency?</i>	Annually
<i>Support provided via:</i>	Phone / email
Maintenance	Included with Annual Maintenance
Upgrades	15% of license cost
<i>Training for upgrades?</i>	Yes
Hardware & Peripherals	iMedica does not provide hardware services
<i>Server</i>	N/A - I Medica is not a template based application
<i>Workstation</i>	N/A - I Medica is not a template based application
<i>Monitor</i>	N/A - I Medica is not a template based application
<i>Other (please specify)</i>	N/A - I Medica is not a template based application
Demographics Conversion	\$2,500 for demographic conversion for most PM's
Other 3rd party products	Drug database; formulary; patient education info; med. Necessity/subscrip-based

List any and all other costs associated for your product:

NO ADDITIONAL COSTS ASSOCIATED WITH PURCHASE REPORTED BY VENDOR

List any other unique features for your product:

- HealthMatics Assure - Hourly off-site server back-ups; HIPAA compliant disaster recovery program (included with annual maintenance)
- 24x7x365 support
- RxHub Connectivity
- Public, financially stable company
- HealthMatics Safeguard - Server Monitoring
- Free online, ongoing video training

